



(from left) Fred Bearman, Frank Moses, Tracy Moses, and Tammy Trenholm



# Shades of Style

Nancy McCrae of Advanced Window Fashions helps homeowners Cynthia and



Silhouette window and door shadings by Hunter Douglas

It was a twist of fate that brought Cynthia and Larry Frazier into Nancy McCrae's Mt. Pleasant showroom. In the Frazier's search for the perfect window coverings for their newly constructed dream home, the Summerville residents grew disheartened when they learned the Hunter Douglas Silhouette shades they coveted were no longer carried by Lowe's. The couple turned to their design "guru" Milton Kolwyck, an interior designer with West Ashley furniture store Haverty's. In response, Milton promptly pointed them in the direction of a reputable Hunter Douglas vendor—Advanced Window Fashions. "I'd heard so many good things about Advanced Window Fashions, and I've used them with a few of my own clients," says Milton. "I knew they would take care of the Fraziers."

When Cynthia and Larry first visited the window coverings showroom, Nancy showed them various patterns and samples of the Silhouette. "I brought the Silhouette out as a hand sample and held it up in the window," says Nancy, "and that's how Cynthia fell in love with this pattern." The couple wasn't immediately sold on the size, however. Explains Cynthia, "I wanted the smaller style, not the four-inch. I did not like the big one! But then Nancy actually came out to our house with the samples and I changed my mind." The house call, the homeowners assert, helped them envision the

product in a more personal way—which ultimately led to their decision to go with the larger size.

A native of Charleston, born at Roper Hospital and raised on Ashton Street downtown, Larry is happy he and his wife have returned to the Lowcountry after a lengthy stint away. "The peace and quiet I left here is still here," he says, "and that definitely brought me back." Working with Nancy to outfit all of the home's windows with Silhouette shadings, says the couple, was one of the most enjoyable experiences of their home-building process.

Throughout the process, the Fraziers were impressed with the quality of Nancy's work. "It was surprising that we got it just as Nancy told us we were going to get it," laughs Cynthia, "and I think we even got it a day or two before the expected delivery date. I was shocked!" With their new home finally finished, the couple finds the window treatments enhance the character and style of the house's interior. "We're completely satisfied with the installation, with the materials, with everything," smiles Larry. ☒

For more information on window coverings, contact Advanced Window Fashions at (843) 881-8858 or visit [843beautifulwindows.com](http://843beautifulwindows.com).



## AT A GLANCE

Builder: Obemax Custom Homes  
 Interior Designer: Milton Kolwyck, Haverty's Furniture; homeowners  
 Project: Custom home  
 Location: Wannamaker Avenue, Summerville  
 Highlights: Brazilian cherry hardwood floors, Hunter Douglas Silhouette window shadings, granite countertops, two-car garage, brick facade

Silhouette window shadings by Hunter Douglas in the dining room